EIIG RESEARCH TEAM 5

# **MEASURING THE** "IMPACT"

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## **EXPECTED RETURN METHOD**

Anticipate expected value of an investment against its costs

Social Return on Investment (SROI), Benefit Cost Ratio (BCR), and Economic Rate of Return (ERR)



## THEORY OF CHANGE MODEL

Understand the process of social impact

Input->Activities->Outputs->Outcomes->Impacts Planned work Intended Results

### MISSION ALLIGNMENT METHOD

#### Monitor impact over a period of time

a quick assessment of a portfolio's mission against the impact investor's, to the more robust; a logic model that drives the identification of KPIs into an effective scorecard.



## **EXPERIMENTAL METHOD**

Evaluation after-the-fact

"What would the situation have been if the program or intervention had not taken place?" Counterfactual Analysis

## **IRIS**

#### Standardized metrics

"Insight in the Impact Investment Market" found that 65 percent of responding pioneering impact investors use IRIS to track their social, environmental, and financial performance.



Estimating **Impact** 

Planning **Impact** 

Monitoring **Impact** 

Evaluating **Impact**